

## THE BRYAN DAILY EAGLE

AND PILOT.

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## HELP FOR SMALL INDUSTRIES.

Small industries make the wealth of  
the nation.Two factories, each employing six  
men, are better for the community  
than one factory employing twelve  
men.And the forty-acre farm with its  
single owner doing all the work is the  
basic industrial unit of the world.The country needs more one-man  
factories.Every community would profit from  
several two-and-three-employee fac-  
tories.The small industry is the strong-  
hold of community prosperity.The greatest danger to our nation  
is the concentration of America's  
wealth in the hands of a few.Commenting on this at a conven-  
tion of the Tennessee Bankers Asso-  
ciation last week, John Skelton Wil-  
liams, comptroller of the federal cur-  
rency, urged the bankers to give every  
assistance within their power to small  
local industries and to farmers.President Wilson just previously  
had commended the federal industrial  
commission for their efforts to fur-  
nish the small industry with adequate  
cost accounting systems to the end  
that their business be improved and  
their credit strengthened.Never before has the debt of the  
nation to the farmer and the artisan  
and the business man and manufac-  
turer of small capital been acknowl-  
edged as now.And not before have the encourage-  
ments of banking facilities and gov-  
ernment machinery been so comple-  
tely at their disposal.Help is at hand for the small indus-  
tries of our country—and in no nig-  
gardly measure.But let the people beware the po-  
litical demagogues who get up im-  
practicable schemes—and offer foolish  
measures in congress and the legisla-  
tures—merely to trap votes.—Hous-  
ton Post.TO THE PRODUCERS OF PERISH-  
ABLE PRODUCTS.Probably the time will never come  
when all the fruits and all the vege-  
tables raised in Texas can be sold and  
consumed as fast as they are brought  
out of the gardens, patches and or-  
chards. One great advantage Texas  
enjoys is a climate that enables pro-  
ducers to raise very early crops, and  
in some sections to produce crops that  
are perpetual; but while the vege-  
tables raised during the winter or the  
very early spring may be taken by  
consumers directly from the land, the  
main yields, which come later, are  
sure to meet a strenuous competition  
at home as well as the tremendous  
competition of the other states, which  
sometimes results in changing a great  
volume of truck to a mere drug on the  
market.Is it any wonder the onions, toma-  
atoes, melons, peaches, etc., should be  
shipped and sold at barely enough to  
pay the freight charges, when the sea-  
son's yield of the states further north  
is flooding the market to which our  
shipments are made? Take St. Louis,  
Chicago, New York or Boston—crops  
around these cities come late, but of  
most kinds of truck and fruit that we  
raise in Texas they produce large  
quantities of excellent quality. The  
yields about Baltimore are wonder-  
ful, and are so great about Camden,  
N. J., that canning has come to be  
the largest industry of that city.Now, we in Texas are dreaming if  
we imagine that our main chance is  
going to last all the year around un-  
less we arrange to that end, just as  
producers have had to do in New Jer-  
sey, Delaware, Maryland, California  
and other states. Truckers about  
Baltimore, under the eaves of half a  
dozen great cities, are unable to sell  
fresh from the land even one-half they  
produce. The corn crop of Maine and  
other New England states does not  
depend upon the demand during the  
months when the crop is fit for use.  
The great bulk of it is canned andthus prepared for use the year around.  
There are still many Texans who  
fancy that only a few of their stand-  
ard crops are to be preserved for fu-  
ture use or for better markets. They  
commit, year after year, the same mis-  
take of rushing certain of their prod-  
ucts to market even after the mar-  
kets have been glutted and the popu-  
lar appetite for garden and orchard  
products satiated. They save their  
hay, corn, wheat, oats and cotton, and  
probably their potatoes, peas, turnips,  
etc. They do not save the more per-  
ishable crops, but as to these, they  
depend wholly upon what they can  
sell fresh—which covers only a brief  
spell. Necessarily they suffer con-  
siderable losses every year. In spite  
of the efforts that have been made  
to prevent such losses by canning or  
drying the surplus, there was a great  
loss of fruit and vegetables in Mary-  
land, Pennsylvania and other of the  
enterprising states last year. With  
the most and best that can be done,  
the waste is sometimes shocking; but  
much can be done to reduce such  
losses.Of course Texas begins with an ad-  
vantage—a very early yield—for  
which the demand is always good.  
With this advantage and the chance  
to produce some things that compet-  
itors further north can not raise at  
all, the one policy to pursue is the  
policy of gradual marketing. Depend  
mostly on the crops that can be pre-  
served for year-around use, and then  
proceed to preserve them, so that they  
can be marketed gradually. Sell all  
that you can sell profitably directly  
from the vine or the tree, and save  
the surplus for a future demand or  
for your own use. Until this policy  
is more generally adopted you may  
expect to be disappointed now and  
then by a failure of the demand and  
the annual slump in price on all the  
products that will not keep them-  
selves.Men in all lines of business must  
expect to have to protect themselves.  
To do this is practically and pecu-  
liarly necessary in case of the man  
who depends upon perishable products  
for his success. He must know how  
to handle his stock so that it will not  
go to pieces on him, or he would bet-  
ter get into a less hazardous line.  
There is a way to do it; but it is not  
a very easy way, and there are not  
very many ways, and until the usual  
difficulties are met and mastered he  
must expect the losses and the waste  
to continue to surprise and to dis-  
courage him.—Galveston News.Despite the fact that the Germans  
have killed the great head of the En-  
glish army, progressiveness in Bryan  
goes right ahead.The big smoke will begin to billow  
today in Chicago. All that the republi-  
cans can do, though, will not keep the  
democratic party from nominating  
Woodrow Wilson at St. Louis.Let's don't get the idea that the  
blessed rain of last night will stop us  
from cutting the weeds and grass very  
long. That will only make them grow  
faster. Better get busy, brother.LAUGH AND THE WORLD  
LAUGHS WITH YOU.

## Old Rocking Chair.

You may talk of the joy of a swift  
gliding keel,  
And the pleasure you find in an au-  
tomobile;  
The delight of a trotter and rubber-  
tired rig,  
Or a sleigh when King Winter puts  
on his white wig;  
Or a canter away over fences and  
rocks,  
On a lital bony hunter pursuing a  
fox;  
You may also go up for a spin in the  
air,  
But give me the ease of the old rock-  
ing chair.The rose flowered cretonne is faded  
and torn,  
The back has been bended, the var-  
nish is worn;  
But when rain on the pane drums a  
dreary refrain,  
And sorrowful memories haunt me  
again,  
Or the day has been long, and I'm  
weary and sad,  
Or my spirits are low, or the kiddies  
are bad,  
How sweet to forget all my troubles  
and care  
In the kindly embrace of the old  
rocking chair!  
—Minna Irving, in Leslies.

## Lost Opportunity.

Daughter—Father went off in a  
good humor this morning.  
Mother—Heavens! That reminds  
me! I forgot to ask him for any  
money.

## His Choice.

"Between the seashore and the  
mountains, have you any choice?"  
"Oh, yes. Between the two, is the

Copyright Hart Schaffner &amp; Marx

## Style in Summer Clothes

Young men who like it; who want  
light materials and New Colors in  
Palm Beaches, Cool Cloths, Mohair,  
Dixie Weaves; Who appreciate novel  
designs in Sport Coats and English  
Models will find a wonderful choice  
in our large stock of Summer Suits.

\$7.50 to \$15.00

A. M. Waldrop & Co.  
Bryan's Big Clothing Storedistance isn't too great, my first  
choice is a touring car."

## One or the Other.

Johnson—Next time I pass with a  
lady you've got to take your hat off  
and show you're a gentleman.Brown—An' suppose I refuse?  
Johnson—Then you've got to take  
off your coat.

## Sport.

Of all the sports I ever knew the one  
I love the most,  
Is sitting in a baseball park behind a  
great big post.

## A Grand Climax.

Mrs. Newe—Didn't Jimmy rave  
when you showed him the dressmak-  
er's bill?

Mrs. Alsos—Rather!

Mrs. Newe—And how did you quiet  
him?Mrs. Alsos—I showed the milliner's  
account and then he became simply  
speechless.\$25,000 FIRE AT JEFFERSON,  
TEX.—THREE BUILDINGS GO.Marshall, Texas, June 7.—Fire at  
Jefferson, near here, at 3 o'clock yester-  
day morning, caused a \$25,000 loss in  
the business district. The fire be-  
gan in the Lyric Theatre Building,  
destroying it. Three buildings were  
destroyed and a fourth damaged.Losses were sustained by the fol-  
lowing:W. J. Sedberry, owner of Lyric  
Theatre Building; loss \$5000.B. F. Sherrill, bakery building; de-  
stroyed.J. Moss, store, damaged by water;  
stock ruined.Dr. J. R. A. Moseley, owner of  
building occupied by Allen Uthart,  
druggist; Southwestern Telephone  
Company, and law offices, destroyed;  
loss \$10,000.The Marshall auto fire truck broke  
down on the way to Jefferson.

## BANKRUPT STOCK SOLD.

The stock and fixtures of J. L.  
Mendlovitz, who filed a voluntary pe-  
tition in bankruptcy at Houston some  
three weeks ago, were sold this morn-  
ing at public outcry to the highest  
bidder by H. O. Boatwright, who was  
the trustee. The entire assets were  
bought by C. L. Ettelson, representing  
Sanger Bros. of Dallas. The price  
paid was \$1700.

## HOUS OBJECTIONS MET.

Franklin, Texas, June 5, 1916.  
Major N. P. Houx,  
Mexico, Texas.

Dear Sir:—

In response to your reply to my  
open letter, I beg to say that I am  
aware that you would prefer to rest  
your campaign on a few published  
platform declarations, expressed in  
glittering generalities. The people  
would like to have a definite state-  
ment from us on all the issues of the  
campaign. Your two objections to  
meeting me in discussion are merely  
an artful attempt to dodge the issue,  
for although you deny it, my platform

## Money In The Bank Is A Good Investment

We invite you to become a customer of this bank, save  
a part of your earnings each week, and become independent  
It is the only way to be ready for the opportunity. Do it now,  
don't put it off until to-morrow.

TOMORROW IS THE THIEF OF THRIFT.

## FIRST STATE BANK AND TRUST COMPANY

"GUARANTY FUND BANK."

I have just secured agency of the giant of the Southwest  
**THE SOUTHWESTERN LIFE INSURANCE CO.**  
of Dallas, Texas.which makes this efficiently equipped insurance office com-  
plete in every particular. The Southwestern is an ack-  
nowledged leader, and we will be pleased to show and ex-  
plain their attractive and up to date policies.**GEORGE A. ADAMS**

PHONES 539 and 265.

PARKER BLDG.

## Price Our Line Of

**ELECTRIC BUZ FANS**  
**Haswell's Book Store**is very different from yours, and if I  
can't convince the people that it is,  
I will retire from the campaign. Your  
second objection is easily met. In or-  
der that the people may not lose time  
from their crops we can arrange for  
our discussions to be held at the pic-  
nics and other gatherings to be held  
between now and the election. I  
shall be pleased to furnish you a list  
of these dates. If you are averse to  
talking at picnics, we could arrange  
our dates at the time the candidates  
of the different counties make their  
rounds together.Really, I am convinced that the peo-  
ple of this senatorial district would  
be glad to have us give full expres-  
sion to our views on various public  
issues, to the end that they may more  
intelligently make the choice between  
us in casting their ballots for State  
Senator.

Sincerely,

(Adv.) E. A. DECHARD, JR.

## CIVIL ENGINEERING DEPT.

## HEARS INSTRUCTIVE LECTURE

The construction and maintenance  
of bridges and culverts of various  
types was the subject of an instruct-  
ive address delivered before the  
highway engineering students of the  
school of civil engineering at A. & M.  
last Friday night by Terrell Bartlett,  
of the firm of Bartlett & Ranney, en-  
gineers, San Antonio.Types of culverts and bridges, use  
of various materials best suited to the  
different sections and soils of Texas

## HOTEL BRYAN ARRIVALS.

J. T. Yancy, Houston.  
J. M. Cook, Fort Worth.  
P. Roberts, Chicago.  
Paul LeGraves, Houston.  
W. F. Roybun, Galveston.  
J. J. Hensch, Chicago.  
L. F. Gilliland, Houston.  
C. O. Miller, Washington, D. C.  
L. P. Campbell, Lufkin.  
S. Hspel, Chicago.  
M. W. Dickerson, Rosebud.  
C. M. Staples, Ennis.  
J. R. Greer and family, Jasper.  
G. B. Kimbrough, Jr., Houston.  
L. G. Kimbrough, Houston.  
E. Silber, Dallas.  
Craig Harris, Houston.  
Lee Shannon, St. Louis.  
R. Simpson, Beaumont.  
Nat Friedman, Dallas.  
Alf. A. Edwards, Waco.  
C. L. Ettelson, Dallas.  
C. B. Brackenborough, Waco.  
H. E. Smith, Dallas.  
V. C. Torrence, Dallas.  
P. W. Beech, Jackson, Tenn.**Just Six Days!**Before A. and M. Commencement, don't delay your shopping if  
your wants are not satisfied. This store is prepared to meet your  
demands in white and colored foot wear, laces embroideries organ-  
die and net flouncings, silk hose handkerchiefs, silks, white and  
colored voiles, white organdie, gloves, etc.**READY-TO-WEAR AND MILLINERY**The latest designs in white wash and wool sport skirts organdie and  
voile waists, middy blouse, sport shirts, silk crepe and fine lingerie  
underwear, beautiful camisoles, petticoats, evening dresses, palm  
beach tailored suits, kimonas, silk and crepe, pretty parasols, etc.

Midsummer trimmed and Tailored Hats

just from the fashion centers, reasonably priced,

\$3.00 to \$8.50

A pleasure at all times to show our merchandise.

Ladies Call.

**SAM B. WILSON & COMPANY**  
THE STORE OF DEPENDABILITY